

**Leap Towards
Next Level of Growth**

2022
Annual Report
Abridged



PT SELAMAT SEMPURNA Tbk

MANUFACTURER OF AUTOMOTIVE PARTS
MEMBER OF ADR GROUP - AUTOMOTIVE DIVISION

www.smsm.co.id



2022 Leap Towards Next Level of Growth

In 2022, the Company' challenge is to sustain its growth momentum amidst global economic slowdown and geopolitical uncertainty, since approximately 70% of the Company's products for global market. The geopolitics tension of the Russian-Ukrainian which prompted an increase in global economic risks and increases in commodity prices and the high global inflationary pressures was the highlights for the economic conditions in 2022, while economic activities in many countries across the world showed gradual improvement, following more than two years of disruption to the COVID-19 pandemic.

The Company continues to actively seek and develop opportunities by being constantly vigilant of challenges faced and cautiously internalizing them into future development strategies and plans to promote sustainable growth.

The Company's effort on 2022 to portray the Company's spirit and commitment to continue focus leap towards by maximizing its potential to achieve sustainable growth.

Net sales Rp4.89 Trillion, increase of 18%

Profit for the year* Rp848 Billion, increase of 28%

Earning per share* Rp147, increase of 28%

Compound Annual Growth Rate for 30 years: 20%

*Attributable to Owners of the parent entity.

CORPORATE DATA



Core of Business

Manufacturing of tools or equipment (spareparts) for vehicles, heavy equipment, and other machinery and distribution activities

Date of Establishment

January 19, 1976

Authorized Capital

8,000,000,000 ordinary shares, with a nominal value of Rp25 per share

Issued and Fully Paid

5,758,675,440 shares

Corporate Headquarter

Wisma ADR, Jl. Pluit Raya I No. 1, Jakarta utara 14440

Telp. : +62 21 6610033, +62 21 6690244, Fax. : +62 21 6696237, +62 21 6618438

Website

www.smsm.co.id

Stock Code

SMSM

Share Registrar

PT Sinartama Gunita

Public Accountant

Purwantoro, Sungkoro & Surja

(A member firm of Ernst & Young Global Limited)

Plant (Filter, etc)

Jl. Raya Curug No. 88, Desa Kadujaya - Bitung

Tangerang, Banten, Indonesia

Telp. : +62 21 5984388

Plant (Radiator)

Jl. Kapuk Kamal Raya No. 88, Jakarta Utara 14470, Indonesia

Telp. : +62 21 5551646, Fax. : +62 21 5551905

FINANCIAL HIGHLIGHTS

PT Selamat Sempurna Tbk and Its Subsidiaries

Consolidated Statement of Profit or Loss and Other Comprehensive Income	2022	2021
Net Sales	4,894	4,163
Cost of Goods Sold	3,289	2,826
Gross Profit	1,605	1,337
Operating Profit	1,174	931
Profit for the year ¹⁾	936	728
Profit for the year attributable to:		
Owners of the parent entity	848	662
Non-controlling interests	88	66
Other Comprehensive Income	17	(19)
Total Comprehensive Income for the year attributable to:		
Owners of the parent entity	860	650
Non-controlling interests	93	60
Earnings per share ¹⁾	147	115
Consolidated Statement of Financial Position	2022	2021
Total Assets	4,380	3,869
Total Current Assets	3,122	2,795
Net Working Capital ²⁾	2,417	2,126
Total Current Liabilities	705	669
Total Non-Current Liabilities	356	288
Total Liabilities	1,061	957
Total Equity	3,319	2,912
Equity Attributable to:		
Owners of the parent entity	2,896	2,521
Non-controlling interests	423	391
Number of Outstanding Shares	5,758,675,440	5,758,675,440
Financial Ratio	2022	2021
Gross Profit Margin	33%	32%
Net Profit Margin ³⁾	17%	16%
Return on Assets ⁴⁾	21%	19%
Return on Equity ⁵⁾	28%	25%
Total Debt to Total Assets Ratio ⁶⁾	24%	25%
Total Debt to Equity Ratio ⁷⁾	32%	33%
Current Ratio ⁸⁾	443%	418%

Numerical expresses in billion rupiah, except per share data

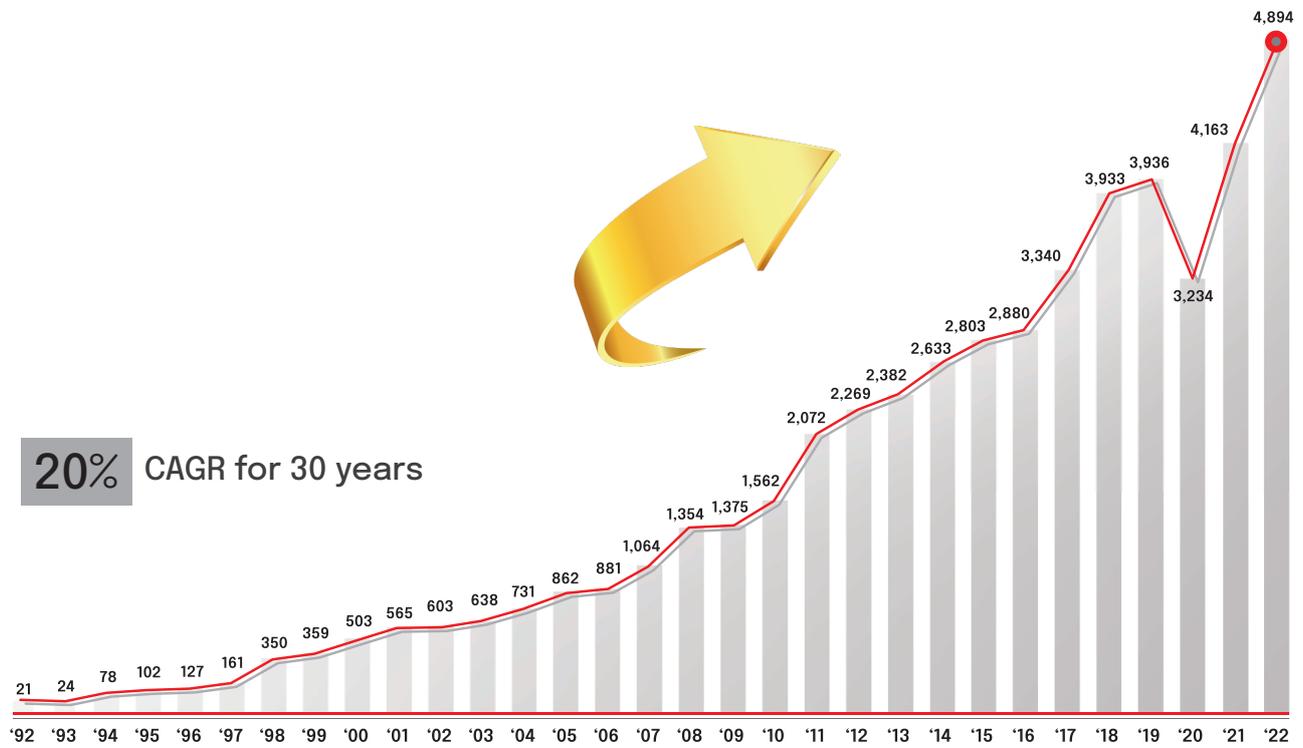
- 1) Profit of the year attributable to Owners of the Parent entity + Non-controlling interest
- 2) Current Assets - Current Liabilities
- 3) Profit of the year attributable to Owners of the Parent entity / Net Sales
- 4) Profit for the year / Total Assets
- 5) Profit for the year / Total Equity
- 6) Total Liabilities / Total Assets
- 7) Total Liabilities / Total Equity
- 8) Total Current Assets / Total Current Liabilities

*) Attributable to Owners of parent entity

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Years of CAGR Sales

(In Billion Rupiah)



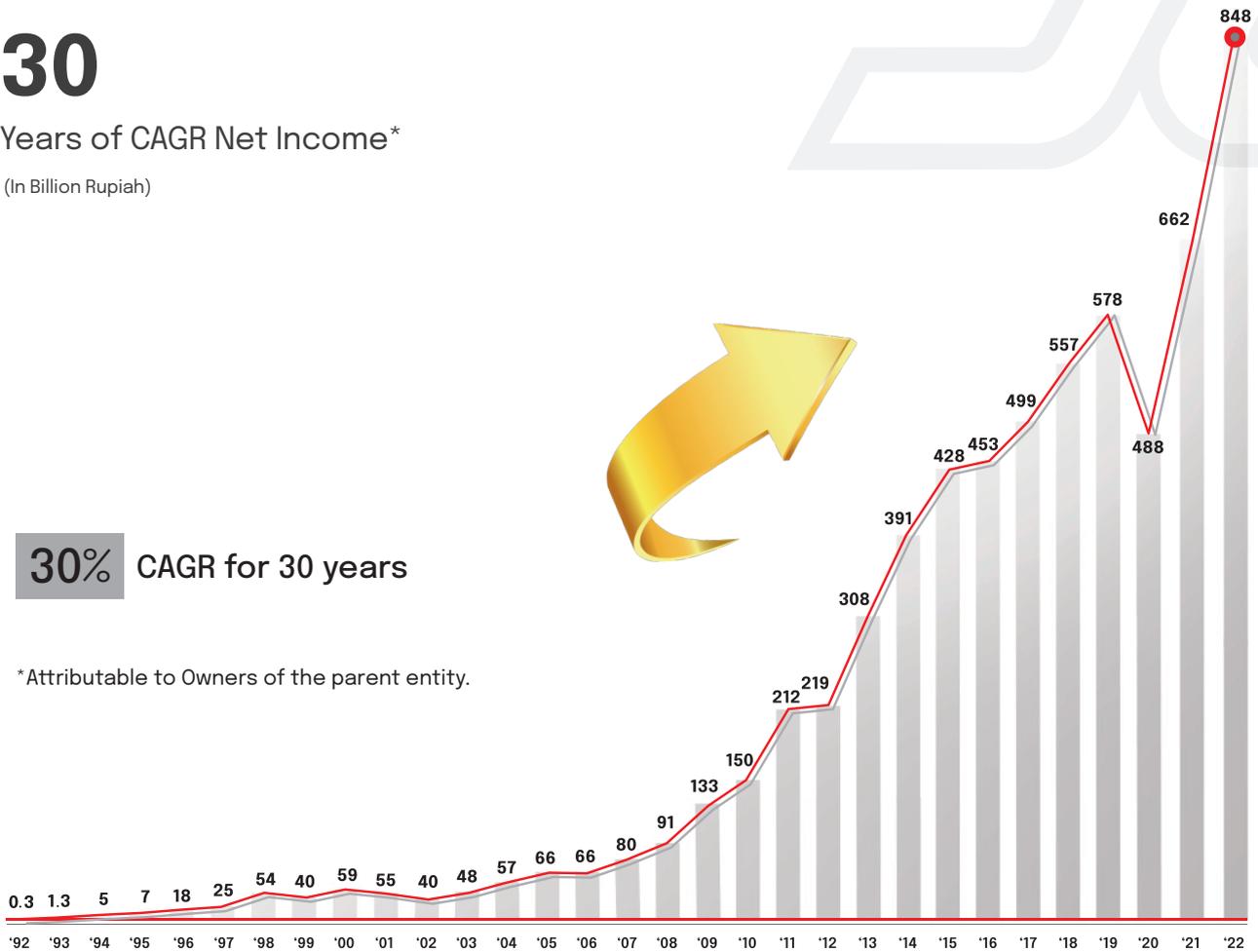
30

Years of CAGR Net Income*

(In Billion Rupiah)

30% CAGR for 30 years

*Attributable to Owners of the parent entity.

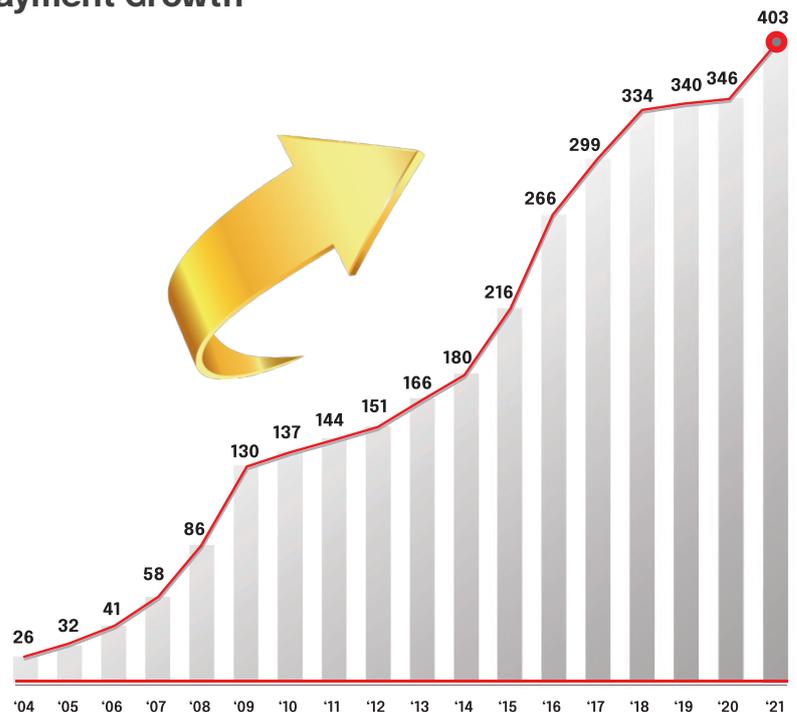


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Years Consecutive Dividend Payment Growth

(In Billion Rupiah)

18% CAGR for 17 years



CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Expressed in Millions of Rupiah, Unless Otherwise Stated.

ASSETS	2022	2021
CURRENT ASSETS		
Cash and cash equivalents	981,578	661,401
Trade receivables - net	879,124	910,454
- Third parties	25,059	21,481
- Related parties		
Other receivables	4,285	3,228
- Third parties	14	79
- Related parties		
Derivative receivables	-	12,089
Inventories - net	1,168,710	1,099,924
Purchase advances	17,018	17,096
Prepaid expenses	6,154	8,092
Prepaid value added tax	40,411	61,166
TOTAL CURRENT ASSETS	3,122,353	2,795,010
NON-CURRENT ASSETS		
Deferred tax assets - net	64,209	62,513
Investment in associates	36,037	30,970
Share investment	44,673	38,609
Fixed assets - net	841,910	712,476
Right-of-use assets - net	133,831	117,421
Advance for purchase of fixed assets	52,817	29,007
Investment property	62,955	62,955
Intangible assets - net	13,178	12,650
Other non-current assets	7,614	7,251
TOTAL NON-CURRENT ASSETS	1,257,224	1,073,852
TOTAL ASSETS	4,379,577	3,868,862
LIABILITIES	2022	2021
CURRENT LIABILITIES		
Short-term bank loans	90,703	100,636
Trade payables	234,471	245,590
- Third parties	28,239	24,677
- Related parties		
Other payables	6,852	9,232
- Third parties	23	1
- Related parties		
Derivative payables	12,406	-
Taxes payables	105,434	106,454
Short-term employee benefits liability	70,891	67,033
Accrued expenses	27,450	40,003
Advance from customers	87,605	34,869
Current maturities of long-term debts:		
Long-term bank loans	15,621	22,839
Hire purchase payables	550	825
Long-term lease liabilities	24,542	17,260
TOTAL CURRENT LIABILITIES	704,787	669,419
NON-CURRENT LIABILITIES		
Long-term employee benefits liabilities	136,377	146,981
Deferred tax liability - net	13	-
Long-term debts - net of current maturities:		
Long-term bank loans	123,980	53,351
Hire purchase payables	365	648
Long-term lease liabilities	95,023	86,830
TOTAL NON-CURRENT LIABILITIES	355,758	287,810
TOTAL LIABILITIES	1,060,545	957,229
EQUITY	2022	2021
EQUITY ATTRIBUTABLE TO OWNERS OF THE COMPANY ENTITY		
Share capital - Rp25 (full Rupiah) par value per share		
Authorized - 8,000,000,000 shares		
Issued and fully paid capital - 5,758,675,440 shares	143,967	143,967
Additional paid-in capital - net	55,309	49,899
Other equity components	42,257	29,037
Retained earnings		
Appropriated	28,993	28,993
Unappropriated	2,625,880	2,268,889
Total	2,896,406	2,520,785
NON-CONTROLLING INTERESTS	422,626	390,848
TOTAL EQUITY	3,319,032	2,911,633
TOTAL LIABILITIES AND EQUITY	4,379,577	3,868,862

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

Expressed in Millions of Rupiah, Unless Otherwise Stated.

DESCRIPTION	2022	2021
NET SALES	4,894,164	4,162,931
COST OF GOODS SOLD	(3,289,251)	(2,825,555)
GROSS PROFIT	1,604,913	1,337,376
Selling expenses	(251,088)	(221,827)
General and administrative expenses	(231,450)	(209,757)
Other operating income	110,419	34,810
Other operating expenses	(59,278)	(9,762)
OPERATING PROFIT	1,173,516	930,840
Finance income	11,060	7,266
Finance charges	(20,633)	(19,040)
Equity in net income of associate	8,059	3,102
PROFIT BEFORE INCOME TAX	1,172,002	922,168
Income tax expenses - net	(236,058)	(193,905)
PROFIT FOR THE YEAR	935,944	728,263
OTHER COMPREHENSIVE INCOME		
Items that will not be reclassified to profit or loss:		
Remeasurement of employee benefits liability	(3,315)	(14,492)
Share of other comprehensive income of associate	(14)	(13)
Fair value of share investment	6,064	2,719
Related income tax	(603)	3,191
Item that may be reclassified subsequently to profit or loss:		
Exchange differences on translation of the accounts of foreign operations	14,420	(9,920)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	952,496	709,748
Profit for the year attributable to:		
Owners of the parent entity	848,315	662,041
Non-controlling interest	87,629	66,222
Total	935,944	728,263
Total comprehensive income for the year attributable to:		
Owners of the parent entity	859,515	649,568
Non-controlling interest	92,981	60,180
Total	952,496	709,748
Basic earnings per share attributable to owners of the parent entity (full Rupiah)	147	115

CONSOLIDATED STATEMENT OF CASH FLOWS

Expressed in Millions of Rupiah, Unless Otherwise Stated.

DESCRIPTION	2022	2021
Net Cash Flows Provided by Operating Activities	1,063,865	493,121
Net Cash Flows Used in Investing Activities	(255,979)	(160,690)
Net Cash Flows Used in Financing Activities	(546,847)	(357,586)
Net Increase (decrease) in cash and cash equivalents	261,039	(25,155)
Net effect of changes in exchange rates on cash and cash equivalents	58,570	1,280
Cash and cash equivalents at beginning of year	660,641	684,516
Cash and cash equivalents at end of year	980,250	660,641

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Expressed in Millions of Rupiah, Unless Otherwise Stated.

Description	Equity Attributable to Parent								Total
	Issued and Fully Paid Capital	Additional Paid-in Capital	Other Components of Equity		Retained Earnings		Sub-total	Non-controlling Interests	
			Exchange Difference on Translation of Accounts of Foreign Operation	Other Components of Equity	Appropriated	Unappropriated			
Balance December 31, 2020	143,967	49,899	9,334	21,961	28,993	2,020,171	2,274,325	374,185	2,648,510
Profit for the year	-	-	-	-	-	662,041	662,041	66,222	728,263
Other comprehensive income	-	-	(4,977)	2,719	-	(10,215)	(12,473)	(6,042)	(18,515)
Total comprehensive income for the year	-	-	(4,977)	2,719	-	651,826	649,568	60,180	709,748
Final cash dividends for 2020	-	-	-	-	-	(115,174)	(115,174)	-	(115,174)
First interim cash dividends for 2021	-	-	-	-	-	(57,586)	(57,586)	-	(57,586)
Second interim cash dividends for 2021	-	-	-	-	-	(115,174)	(115,174)	-	(115,174)
Third interim cash dividends for 2021	-	-	-	-	-	(115,174)	(115,174)	-	(115,174)
Cash dividends by subsidiaries to their non-controlling interest	-	-	-	-	-	-	-	(43,517)	(43,517)
Balance December 31, 2021	143,967	49,899	4,357	24,680	28,993	2,268,889	2,520,785	390,848	2,911,633
Profit for the year	-	-	-	-	-	848,315	848,315	87,629	935,944
Other comprehensive income	-	-	8,641	4,729	-	(2,170)	11,200	5,352	16,552
Total comprehensive income for the year	-	-	8,641	4,729	-	846,145	859,515	92,981	952,496
Merger of PT Selamat Sempana Perkasa to the Company	-	2,845	-	(150)	-	-	2,695	-	2,695
Gain on sale of treasury shares	-	2,565	-	-	-	-	2,565	-	2,565
Final cash dividends for 2021	-	-	-	-	-	(115,078)	(115,078)	-	(115,078)
First interim cash dividends for 2022	-	-	-	-	-	(86,380)	(86,380)	-	(86,380)
Second interim cash dividends for 2022	-	-	-	-	-	(143,848)	(143,848)	-	(143,848)
Third interim cash dividends for 2022	-	-	-	-	-	(143,848)	(143,848)	-	(143,848)
Cash dividends by subsidiaries to their non-controlling interest	-	-	-	-	-	-	-	(61,203)	(61,203)
Balance December 31, 2022	143,967	55,309	12,998	29,259	28,993	2,625,880	2,896,406	422,626	3,319,032

SHAREHOLDER COMPOSITION

As of December 31, 2022

Shareholders	Number of Shares	%	Nominal Value (Rp)
PT Adrindo Intiperkasa	2,910,392,136	50.54%	72,759,803,400
Others (Each with ownership interest below 5%)	2,848,283,304	49.46%	71,207,082,600
Total*	5,758,675,440	100%	143,966,886,000

Compositions of Shareholders of the Company as of December 31, 2022 & December 31, 2021

December 31, 2022

Share Ownership	Number of Investors	%	Number of Investors	%
Foreign Institutions	109	2.727%	1,436,036,017	24.937%
Local Institutions	40	1.001%	3,354,658,188	58.254%
Foreign Individuals	14	0.350%	4,466,760	0.078%
Local Individuals	3,815	95.447%	957,028,452	16.619%
Pension Fund	5	0.125%	6,402,200	0.111%
Broker	14	0.350%	83,823	0.001%
Total	3,997	100%	5,758,675,440	100%

December 31, 2021

Share Ownership	Number of Investors	%	Number of Investors	%
Foreign Institutions	104	2.738%	1,406,600,617	24.426%
Local Institutions	45	1.185%	3,409,906,688	59.213%
Foreign Individuals	11	0.290%	4,464,960	0.078%
Local Individuals	3,617	95.209%	930,630,652	16.160%
Pension Fund	8	0.211%	7,002,000	0.122%
Broker	14	0.369%	70,523	0.001%
Total	3,799	100%	5,758,675,440	100%

SHARE OWNERSHIP OF THE BOARD

Position	Name	Number of Shares	%	Nominal Value (Rp)
President Commissioner	Surja Hartono	130,000,000	2.257 %	3,250,000,000
Independent Commissioner	Drs. Joseph Pulo	-	-	-
President Director	Eddy Hartono	79,209,652	1.375 %	1,980,241,300
Vice President Director	Djojo Hartono	132,360,000	2.298%	3,309,000,000
Director	Ang Andri Pribadi	118,000,000	2.049 %	2,950,000,000
Director	Aris Setyapranarka	-	-	-

SHARE LISTING CHRONOLOGY

Description	Date	Stock Accumulated (Shares)	Nominal Value Accumulated (Rp)
Initial Public Offering	Sep 9, 1996	34,400,000	17,200,000,000
Bonus Shares	Nov 11, 1997	196,768,000	98,384,000,000
Bonus Shares	Aug 12, 1999	259,733,760	129,866,880,000
Stock Split (@ Rp100)	Jul 10, 2003	1,298,668,800	129,866,880,000
Merger	Dec 28, 2006	1,439,668,860	143,966,886,000
Stock Split (@ Rp25)	Nov 2, 2016	5,758,675,440	143,966,886,000
Merger ¹⁾	Aug 1, 2022	5,758,675,440	143,966,886,000

DIVIDEND CALENDER

Year	Payment Date	Type	Financial year	Dividend per Share (Rp)	Total Dividend in Billion Rp (Gross)
2022	23 August	Final	2021	20	Rp 115
	31 May	Interim 1	2022	15	Rp 86
	21 September	Interim 2	2022	25	Rp 144
	23 November	Interim 3	2022	25	Rp 144
Total					Rp 489
2021	15 July	Final	2020	20	Rp 115
	24 June	Interim 1	2021	10	Rp 58
	25 August	Interim 2	2021	20	Rp 115
	23 November	Interim 3	2021	20	Rp 115
Total					Rp 403

SHARE OWNED BY THE COMPANY

Direct Ownership	Main Activity	Year of Investment	Percentage of Ownership
Bradke Synergies Sdn Bhd	Holding Company	2015	100%
PT Hydraxle Perkasa	Body Maker Manufacture	2012	51%
PT Panata Jaya Mandiri	Filter Manufacture	1995	70%
PT POSCO Indonesia Jakarta Processing Center	Steel Processing Industry	2005	7.8%
PT Prapat Tunggal Cipta	Sole Distributor	2013	99.9999998%
Sure Filter (Thailand) Co., Ltd	Sole Distributor	2018	44%
PT Tokyo Radiator Selamat Sempurna	Radiator Manufacture	2012	33%